

Effective HRM- and Search processes, headhunters

Elmer Systems HR/Search is an efficient tool to easily manage HRM and Search activities.

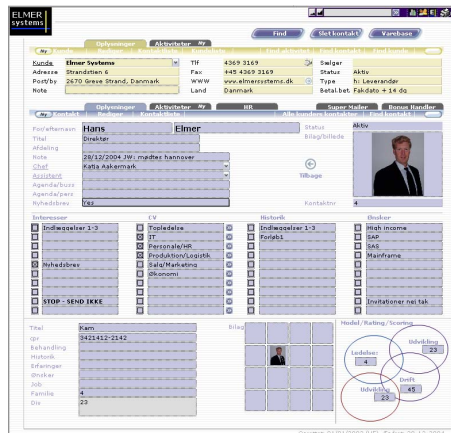
It's a tuff market out there!

The increased focus from customers and government increases the company focus on efficiency. The increased competition also creates new problems to do HRM and Search activities. The term HRM here covers internal HRM-processes and the term Search covers traditional search-projects at recruiting organizations, consulting companies, headhunters, executive search etc.

The increased competition means that the user has to fulfill more projects at the same time and at the same time be able to deliver a higher service and quality. This increases the need to optimize internal process and information flows.

This means that HRM- and Search organizations must be able to control more customers, candidate, and products at the same time.

Much of the time is used when creating - and seeking - in unstructured information (e.g. letters, CV's) and in structured information like databases.



Elmer Systems HR/Search is a tool, where the user quickly can store information about customers, candidates and projects. This information can later be found quickly.

With Elmer Systems users can reuse whole workflows to speed up processes and increase productivity.

Profiling

Profiling is used when testing candidates for a job position. These tests give the user an insight in the candidate profile to handle a job situation or a management role.

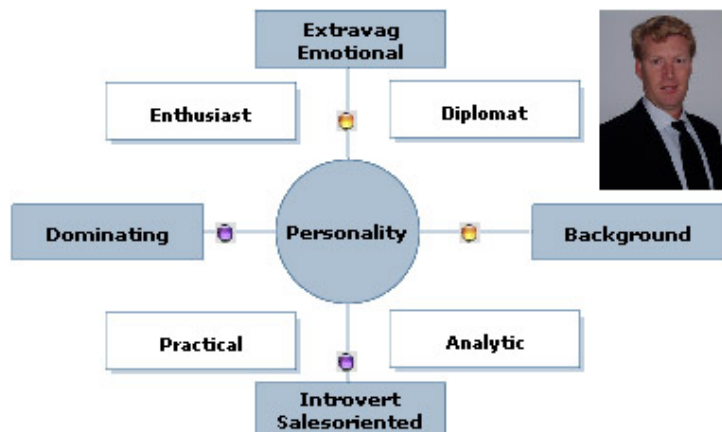
There are multiple ways to test and profile candidates (Master, Mitntzberg, Johnsen etc.). Elmer Systems can store most **test results** and the system can easily be modified, if specific needs are not covered out of the box. A standard screen shows the scoring in up to 4 standard-dimensions. Users can out-of-the-box choose between more than 100 profiling-dimensions.

HR/Search can also store cognitive notes and basic information about candidates, work place, client etc.

All data can be stored and categorized easily in this user-friendly system. In this way it is easy for the user to find relevant information and then do "the perfect match" between job- and personal candidate profile.

Keep track of the projects

Elmer Systems CRM is a fantastic system to manage customers, and can be used to speed up all affected business-processes for most users



Elmer Systems CRM brings this to the user:

- the most efficient CRM & sales-system on the market today, calendar, forecast, letters, fax, e-mails, quotes, invoices, credit notes, digital documents and attachments, product database with lots of information, web shop, multiple currencies, multiple languages, supply-module (to buy and ship goods), document management, campaign-system (e-mail or by print), great find options (free text), call center (let your pc call up for you, Skype VOIP), integration to web/outlook, accounting/ERP system, goods control.

All functions are optimized to give the users the quickest work processes possible. If we can cut a few seconds out of a work process we will do it! The HR/Search-module is a totally integrated extra module to the basic system, Elmer Systems Business Suite.

The HR and Search-departments normally do not need all functions in the basic system, but it can bring the organization closer together when all users use the same system. This way users and managers gain full insight of the situation and the communication to the clients, candidates, suppliers etc.

Data

All data can easily be stored in the system. CV-data or profiling test data can be moved directly into the system by drag-and-drop. Data can also be categorized in the multiple dimensions. Elmer Systems supports most media- and document-types - including pictures, video, Internet-files etc. Data can be stored and transformed inside Elmer System.

Workflow CRM-system

Elmer Systems is a truly unique workflow-system which brings the most effective workflow processes yet seen on the market. A full linked business-process can be found and reused to a new client, customer or candidate. A project consisting of a letter, quote, invoice, fax, e-mail can easily be reused in a new project in a few seconds. This is done without having to copy/cut information out of old projects. Deadlines, to-do-lists and forecast secure that the right projects are made in time. The user only need Elmer Systems-software. No other software is needed. It saves a lot of time when the user don't have to switch between software.

The user gains full insight over client activities and at the same time gets a truly efficient system to speed up processes. With this workflow-CRM system users can handle 300-600% more customers than with traditional systems.

Extra modules. Elmer Systems HR/Search is a part of Elmer Systems Business Suite, the market leading business solution in many areas. Elmer Systems HR/Search can be extended with more modules: **Elmer Systems CRM** - the market leading CRM-system including accounting, call center, invoicing, campaigns. **Elmer Systems Web Shop** - integrated web shop in your Elmer Systems solution. **Elmer Systems Mobile** - connect to the office using a high speed 3G mobile phone. **Elmer Systems Retail** - use a barcode scanner/printer. **Elmer Systems TimeReg** - time registration by web or full client. **Elmer Systems Trendz** - special solution when selling clothes. **Elmer Systems TrainingCenter** - online training or meetings. **Elmer Systems BonusHandler** - handling Multi Level Marketing organizations. **Elmer Systems ProductivityBooster** - solutions to enhance productivity processes. **Elmer Systems ProductManager** - the pro tool for product managers. **Elmer Systems WorkflowBooster** - solutions to enhance business processes. **Elmer Systems Enterprise Datawarehouse** - extended reporting.

Elmer Systems can be used as a stand-alone system or in combination with ERP-systems like SAP, Peoplesoft, Navision, MSB etc. The system supports PC/Mac-clients. Most import/export formats supported - like ODBC, XML etc. Elmer Systems also delivers servers, network, training and implementation - get the whole solution from the same supplier.

Elmer Systems software supports multiple languages and currencies and can be used in organizations operating in multiple geographic areas.

Please note that all solutions can be delivered with a fixed price including implementation, training, inload of customer- and product data.

Feel free to contact us to get more information about Elmer Systems HR/Search.

www.elmersystems.dk

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